

Advanced Maui Optical and Space Surveillance Technologies Conference

2022

## SPONSORSHIP & EXHIBIT OPPORTUNITIES



	PO'OKELA striving for the best	KOKUA to help and support	<b>LAULIMA</b> working together	<b>LOKAHI</b> collaboration and unity	KUPA'A loyal and committed	MALAMA to care for
·	\$45,000	\$35,000	\$28,000	\$18,000	\$10,000	\$5,000
Co-sponsored Opportunity	Welcome Reception	Poster Reception*	Session/Break			
Video Ad	Opening Day 1	Day 2/3 or Lunch	Break/Session			
Banner Ad on Virtual Platform	Virtual Lobby	Sponsored Event	Sponsored Event	Social Feed		
Accommodation	Presidential Suite	Hospitality Suite	Hospitality Suite	Standard Guest Room		
Technical Meeting Room # of Day(s)	5	3	3	2	1	
Exhibit Space	20'x20'	10'x20'	10'x20'	10'x10'	10'x10'	10'x10'
# of Registrations (Onsite + Virtual)	8 + 8	8 + 8	6+6	4+4	3 + 3	2 + 2
Virtual Exhibit Booth	<b>✓</b>	<b></b>	<b>—</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Sponsor Recognition Website, Virtual Platform, Printed Program, & Marketing	<b>✓</b>	<b>—</b>	<b>*</b>	<b>✓</b>	<b>~</b>	<b>~</b>
Giveaway / Offer in Conference Bag	<b>✓</b>	<b>—</b>	<b>—</b>	<b>✓</b>	<b>→</b>	<b>~</b>
Attendee List (no email addresses)	<b>✓</b>	<b>✓</b>	<b>/</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>

**Choose your level of support, or let us customize a level to suit your marketing goals** 

<sup>\*</sup> Sponsorship Level and Naming opportunities based on availability. Discuss options with the AMOS team.





The 2022 AMOS Conference will be **hybrid** with opportunities for sponsoring organizations to gain exposure with in-person and virtual attendees.

**Exhibit spaces** are available on-site to display products and services, demonstrate new technologies, and further promote your organization. Poster and Exhibit sessions create an inviting atmosphere for meetings and networking.





### VIRTUAL EXHIBIT BOOTH INCLUDES:

- \* Branding
- \* Resources & Videos
- \* Appointment scheduler
- \* Staff listing & Contact details
- \* Send message option
- + post-event analytics of engagement

# **BENEFIT DESCRIPTIONS & SPECS**



- **CO-SPONSOR NAMING OPPORTUNITY** Options to sponsor a conference networking reception, a specific technical session, the virtual tote bag, Q & A, a coffee break, the live feed or other.
- **VIDEO AD** A video ad, provided by the sponsor, will be played once in the ballroom during the Conference. Recommended duration is 15-30 seconds, limit is 60 seconds. Po'okela level will be played at beginning of opening day; Kokua level will play at beginning of Day 2 or 3 or directly after lunch; Laulima levels will be assigned to beginning of other technical sessions.
- **BANNER AD ON VIRTUAL PLATFORM** Po'okela horizontal sponsor banner features on lobby page; Kokua and Laulima sponsor banners feature on reception or session in alignment with selected naming opportunity; Lokahi vertical sponsor banner appears in rotation on the social feed.
- **ACCOMMODATION** A suite or guest room is provided, depending on level of sponsorship. Room, tax and resort fee included.
- **TECHNICAL MEETING ROOM** A meeting room is reserved for number of days shown. Additional charges may apply for F&B and AV requirements.
- **COMP REGISTRATIONS** Includes conference admission, meals and refreshments (including coffee breaks, breakfasts, lunches and evening networking receptions) and full access to virutal platform. All exhibit personnel (in-person and/or virtual) must be registered for the conference.
- EXHIBIT SPACE & VIRTUAL EXHIBIT BOOTH

  This year marks the return of the onsite Exhibit Venue with booths available inside the expo hall, and outside in the conference foyer. The program includes specific Exhibitor sessions during the day and evening. See page 3 for exhibitor guidelines. Sponsors also have the option of a virtual booth on the conference virtual platform with the ability to provide an overview of your company and resources (pdf's, images, videos, links). Attendees can direct message you and listed company representatives and schedule appointments. The virtual platform will be activated up to one week prior to the conference to encourage networking. Training will be provided to help set up the booth and access all functions.
- **CONFERENCE SWAG BAG** There will be both a physical conference bag for in-person attendees, plus a virtual swag for all attendees. In an effort to go green, we encourage sponsors to provide gift giveaways rather than printed collateral for the on-site bag. Recommended virtual swag includes an incentive to visit the exhibit booth or a drawing to build leads.
- ATTENDEE LIST The registration list (name, company, title and country) is sent out every two weeks, starting after the early registration deadline of June 30. Email addresses are not included, in line with our privacy policy.
- **ANALYTICS** Exhibitors can access analytics of attendees who engaged with their booth and interacted with them based on call-to-actions i.e. send message, share contact info, enter drawing, schedule meeting.







## SPONSOR & EXHIBIT GUIDELINES



Once the sponsorship form is submitted, sponsor agrees to all rules and regulations set forth below.

CONFLICTING MEETINGS & SOCIAL EVENTS - The sponsor agrees not to extend invitations, call meetings, or otherwise encourage absence of conference participants during official meetings and activities. Hospitality suites may not be open during programs, including receptions and meal functions.

CANCELLATIONS - No refunds will be issued for cancellations by sponsors after August 1. Cancellations received before July 31 will receive a 50% refund of the sponsor fee. Cancellations should be sent via e-mail to info@amostech.com and will be effective upon receipt of confirming e-mail. An exception is made if the 2022 AMOS Conference changes format to wholly virtual due to pandemic restrictions -- sponsors will have the option to carry over the sponsorship until the ensuing AMOS Conference or request a full refund.

COMPLIANCE WITH LAWS - Sponsors must comply with all federal, state, and local laws, including health and safety codes, alcoholic beverage control laws, disability laws, and the like.

LIABILITY - The conference organizers, agents and other related affiliated companies are not responsible for loss, theft, damage or destruction of property; nor agree to hold harmless from all claims of liability, and for any injury to exhibitor personnel during the conference. Sponsors are liable for any damage caused by attaching display or fixture to hotel walls and floors, booth equipment, or damage caused in any other manner. Sponsors are responsible for purchasing own insurance against theft or fire.

AMENDMENT OF RULES - The conference organizers may amend these rules and regulations at any time. Any matters or questions not covered in these terms & conditions shall be subject solely to the decision of the conference organizers.

### **EXHIBITORS**

Our tradeshow provider is International Convention Services (ICS). Please review the exhibitor manual for show hours, shipping information, and deadlines. ICS shall handle all exhibitor freight shipment within the conference facility. Exhibitors may not hand carry exhibitory materials into the exhibit area through the "front of house" entrances. The use of dollies, hand trucks or wheeled carts by exhibitors in common areas, service areas, or on the exhibit floor is prohibited.

APPLICATIONS & ELIGIBILITY - Application for exhibit space must be made on the printed form. Deadline to be included in printed materials is August 19. The conference organizer reserves the right to refuse any applicant that does not meet the standards of the conference.

ASSIGNMENT OF SPACE - The exhibits are located in the poster room near the general session and exhibit foyer. Location of exhibit space will be determined by the conference organizer.

BOOTHS - Exhibit shall not exceed the space allotted. Exhibitors are responsible for their own exhibit space.

FOOD & BEVERAGE - The conference organizers must approve requests for any distribution of food and beverage.

FOREIGN/INTERNATIONAL EXHIBITORS - International companies are responsible for ensuring that all equipment and display items meet the rules and regulations of U.S. Customs.

OCCUPANCY - Space not occupied the day prior to start of conference will be reassigned or used without notice. No refund will be issued.

RIGHT TO REMOVE PROPERTY - The conference organizer reserves the right to remove all the property of an exhibitor should the exhibitor violate the exhibit terms and conditions.

EARLY BREAKDOWN FEE - Please see exhibitor manual for set-up and tear-down times. Early booth breakdown is strictly prohibited. Companies in violation of this policy are jeopardizing their booth location for future shows and will pay an early breakdown penalty fee of \$2500, and the credit card on file will be charged at the end of the show. Please keep this in mind when making staffing decisions and travel arrangements for the final day of the show.

USE OF SPACE - Exhibits shall only be shown in the official exhibit area. There shall be no displays in private suites or rooms. Demonstrations must be contained within the booth space. Exhibitors are responsible for handling technical information presented in their space. Ensure to review the policies that of the government agencies with whom you contract regarding distribution or sharing of open/limited/restricted information. Exhibitors may not share space or display goods or services for other companies, unless authorized by conference organizers. Only one company may occupy any booth space.



emer-gen®

**ENHANCING YOUR CAREER IN SPACE** 

A JOINT INITIATIVE OF THE AMOS CONFERENCE AND SGAC

Support the 5th annual EMER-GEN® Program, designed especially for young professionals and students enthusiastic about careers in space.

#### SKILL BUILDING I MENTORING I NETWORKING



### SPONSORSHIP OPPORTUNITIES

GE0 \$2,000

LE0 \$500

CELESTIAL \$5,000

1 senior company representative to serve as Mentor during Mentor session

2 complimentary EMER-GEN registrations

Recognition at the Launch reception and in Opening remarks of EMER-GEN

Logo Recognition - EMER-GEN webpage; Online Presentations during webinars; AMOS Conference program and EMER-GEN marketing

Recognition during EMER-GEN Feature Presentation at AMOS Conference 1 complimentary EMER-GEN registration

Recognition at the Launch reception and in Opening remarks of EMER-GEN

Logo Recognition - EMER-GEN webpage; Online Presentations during webinars; AMOS Conference program and EMER-GEN marketing

Recognition during EMER-GEN Feature Presentation at AMOS Conference Recognition at the Launch reception and in Opening remarks of EMER-GEN

Logo Recognition - EMER-GEN webpage; Online Presentations during webinars; AMOS Conference program and EMER-GEN marketing

Recognition during EMER-GEN Feature Presentation at AMOS Conference





Corporate sponsorship helps offset program costs to keep the program affordable for students and young professionals.

SEPT 25-27, 2022

WAILEA MARRIOTT, MAUI, HAWAII
Plus Pre-Webinars





### WHO ATTENDS EMER-GEN

a.i. solutions

African University of Science and

Technology

AFSPC AGI

Air Force Institute of Technology

Air Force Research Laboratory

**Aksum University** 

**Amphenol Times Microwave Systems** 

Angolan Office for Space Affairs

Aptima, Inc.

Astroscale U.S.

AURA / DKIST

**Australian National University** 

**Ball Aerospace** 

Blue Canyon Technologies

Canada-France-Hawaii Telescope

Center for Strategic and International

Studies (CSIS)

**Charles River Analytics** 

Coalition for Deep Space Exploration

Colorado School of Mines

**Computational Physics Inc** 

ConsenSys

**Continental Automotive Systems** 

**Deloitte Consulting** 

DigitalGlobe, Inc.

DLR Space Administration

Federal Aviation Administration

Frazer-Nash Consultancy

**General Dynamics Mission Systems** 

George Mason University

Georgia Tech Research Institution

GEOST Inc.

Global Affairs Canada (Dept. Foreign

Affairs)

Hawaii Pacific University

Hawaii Space Flight Laboratory

**High Earth Orbit Robotics** 

**HNu Photonics** 

IAI

International Astronomical Union

KBR

L3 Harris

Lawrence Livermore National Lab

LeoLabs

Lockheed Martin

Los Alamos National Laboratory

Nalu Scientific

NASIC

New Mexico State University

New Zealand Ministry of Business,

Innovation and Employment

Northrop Grumman

Orbit Logic

Pacific Defense Solutions

Pacific Disaster Center

PISCES

**Purdue University** 

Raytheon

SAIC

SMC SPGZ SPACE BASED SDA

Space Generation Advisory Council

St. Stephen's College

The Aerospace Corporation

The Boeing Company

The Tech7 Company

The University of Tokyo

U.S. Air Force

U.S. Space Force AFSPC SMC/SPG

University of Arizona

University of Arizona Steward

Observatory

University of California San Diego

University of Colorado Boulder

University of Hawaii

University of Southern California - Viterbi

School of Engineering University of Warwick

USAF AFRL-Rome

Virginia Tech

Western Sydney University

Xephyr

York Space Systems



"As an undergraduate engineering student, I often hear about very technical jobs and opportunities that I would like to know more about. Throughout this conference, I got to network with people who work in space policy, law, marketing and other specialized fields I am not familiar with. This was a key experience for my career."

Kalia Phillips, University of Hawaii

"EMER-GEN has furthered my career in so many ways. Over the years, the people and contacts I made by participating in the conference remain priceless. The technical courses have provided continuing education in cutting-edge issues, and MEDB's welcome and pau hana receptions offer the cohort a relaxed environment to network and share ideas."

Aaron Rosengren, Asst Professor, Jacobs School of Engineering, UCSD

**Rachit Bhatia, SSA Applications Engineer, Leolabs** 

"EMER-GEN provided a remarkable opportunity to network, interact, engage, and learn by meeting some of the most distinguished people in the space field. The cohort participated in excellently planned activities which ranged from workshops on decision-making with uncertainty to a hands-on Hack-a-thon and invigorating sessions about consensus building and leadership. Generally, I found the group to be very diverse and knowledgeable. EMER-GEN was a great opportunity to know how impactful, yet closely connected, the space industry is."









# **2022 SPONSOR APPLICATION**



<b>COMPANY NAM</b>	E						
MAILING ADDRESS _							
WEBSITE ADDRESS _							
SOCIAL MEDIA INFO	<b>0</b>						
ONSITE CONTACT		JOB TITLE	JOB TITLE				
EMAIL ADDRESS		PHONE NO	PHONE NO				
SPONSOR LEVEL			SUPPORT EMER-GEN				
PO'OKELA \$45,	000	LOKAHI \$18,000	CELESTIAL \$5,000				
KOKUA \$35,00	0	KUPA'A \$10,000	GEO \$2,000				
LAULIMA \$28,000		MALAMA \$5,000	LEO \$500				
PAYMENT INFO		CUSTOMIZED \$					
SPONSORSHIP AMOUNT							
CC (Add 3% if paying by credit card)							
	TOTAL						
CHECK PAYMEN (Check Payable to: Ma		lopment Board, and mailed to 1305 N. Holopono	Street, Suite 1, Kihei, Hawaii 96753)				
CREDIT CARD	NAME ON CARI						
UILDII OAIID	CC NO.	EXP DATE					

Note: Sponsors with exhibit space must provide credit card information for early breakdown charge of \$2500, if incurred